



Jens Ullmann

International Business Expert



Summary

- International Trade Expert (outgoing/incoming) with nearly 30 years of experience. Regular organization of group participations of more than 1,000 companies in more than 100 leading international exhibitions for industrial parts and supplies, electronics, IT/C, plastics and rubber, metal and metal engineering, fire fighting equipment, environmental protection, refrigeration/ventilation. Deep knowledge, experience, background and business networks in those sectors.



Experience

2019-03 - present

- Business Owner**
LGE Local Global Expert
 - Customized International Trade Expertise (export, import, cooperation, contracts, tariffs and taxes, trade documentation)
 - International Business Network
 - Special sector experience: Industrial Supplies, Plastics and Rubber, Metal Engineering, Electronics, IT/C, Fire Fighting and Safety Equipment
 - Sharing business experience and contacts to companies reaching their international business targets

1994-06 - 2019-06

- Director International Trade**
Potsdam Chamber of Commerce and Industry
Responsibilities:
 - Coordination of international trade activities in Berlin-Brandenburg
 - Organisation of operational support for international activities of regional companies (export, import, cooperation, customs and tax issues, international trade documentation)
 - Launching initiatives for boosting international trade activities in the region
 - Various Business missions abroad (Europe, USA, Asia)
 - Playing an active role in the international trade working group of DIHK

1991-01 - 2015-06

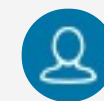
- Senior Exhibition Manager**
Potsdam Chamber of Commerce and Industry
Responsibilities:
 - Organisation of group participations of 5 to 40 companies
 - Full coverage of technical & organizational issues
 - Related marketing activities for attracting visitors and partners
 - Permanent membership in regional exhibition advisory group (Messebeirat)



Education

1985 - 1989

- Potsdam University**
 - University Diploma in International Politics and Economy (1989)
 - Diploma thesis: "The U.S.A. and the European Pillar of NATO"
 - Member in the Science Council of Institute of International Relations



Personal Info

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Skills

English and Russian



Communication



Business Awareness



Customer Orientation



Planning and Organizing



Team Work



Initiative/Independence



Researching and Investigating



Intercultural Tools and Understanding

